

# Business at the Next Level



**SCALE**  
OREGON

Is your business ready to grow?

Business is challenging. Companies need all the help they can get to create sustained growth over the long haul. The **Oregon Small Business Development Center Network** (OSBDCN) has assembled teams of highly experienced business advisors to assess your current business and provide the tools to create sustained growth.

**“SCALE Oregon provided Usher with the tools and strategies to align short term goals with a long term vision of being a regional leader in aerospace manufacturing.”** — Brian Bisceglia, Director of Operations & Quality, Usher Precision Manufacturing, Forest Grove

**SCALE Oregon** (formerly GROW Oregon) is an Oregon Business Development Department initiative administered by the OSBDCN. Eligible companies can receive the following services to help accelerate their growth:

- Strategic needs assessment
- Advanced market research and analysis
- Digital media assistance
- CEO networking/mentoring

Additional services include:

- Financial analysis
- Debt and equity financing assistance
- Export assistance
- Government contracting assistance

**“SCALE Oregon helped our business take advantage of the opportunities that were coming our way. We would absolutely recommend SCALE Oregon to other companies.”** —Helen Fuller, Controller, Lucidyne Technologies, Corvallis

**SCALE Oregon** targets companies that have achieved success, need strategic resources to reach the next level, and meet the following criteria:

- Oregon traded-sector company\*
- \$1,000,000 to \$50,000,000 annual gross sales
- 10–99 employees
- Demonstrated growth in gross sales, net profit or net employment in three of the last five years

**“I give a lot of credit to the SCALE Oregon team for our gains. Our business has grown from 49 to 95 full-time employees.”**  
— Gene Gros, President, Highway Products, Inc., Eagle Point

\*Defined within **SCALE Oregon** as “businesses that do not compete primarily in a local or regional market or transact business primarily with household consumers. However, a business that only supplies a local or regional, non-retail market could be a Traded-Sector business if exposed to competition from outside suppliers or rivals that offer the same or substitutable goods or services.”



**For more information, contact the SCALE Oregon team at [SCALEOregon@bizcenter.org](mailto:SCALEOregon@bizcenter.org)**

**If your business is not a fit for SCALE Oregon, the OSBDCN has a wealth of other opportunities available at [bizcenter.org](http://bizcenter.org)**

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U.S. Small Business Administration  
**SBA**  
Your Small Business Resource

business  
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Oregon's Small Business Development Centers are partially funded by the US Small Business Administration and the Oregon Business Development Department. All services provided on a non-discriminatory basis.

**SCALE OREGON**

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**[bizcenter.org/SCALE](http://bizcenter.org/SCALE)**